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Monetary Policy, Cost Constraint and China's Shadow Banking

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Measurement of China's shadow banking

- Unlike the US shadow banking, the shadow banking(SB) in China is primarily carried out by commercial banks to circumvent regulation requirements (loan quantity, deposit-to-loan ratio, safe-loan regulation, etc.).
- before 2013, Chinese commercial banks usually pursued risky non-standard assets through off-balance-sheet channel.

	Assets	Liabilities and Capital
Balance Sheet	Loans L_t^b	Deposits D_t
	Interbank loans IL_t	Interbank Borrowing IB_t
	Reserves RV_t	Bank capital N_t^b
Off Balance Sheet	Entrusted loans ET_t	Wealth management products WMP_t

- since 2013, regulation arbitrage opportunities through off-balance-sheet channel decreased. Shadow banking go through interbank channel.

CBRC Article 8 (Mar 25, 2013): off-balance-sheet business must meet capital requirement.

- Since 2014, some interbank businesses, such as Interbank Payment and Buying Back the sale of financial assets, are prohibited to finance firms.[CBRC Article 127(Apr 24, 2014)].
- the shadow banking has now been filled in some low risk weighted balance-sheet items, mainly in “**Accounts Receivable Investment (ARI)**” .

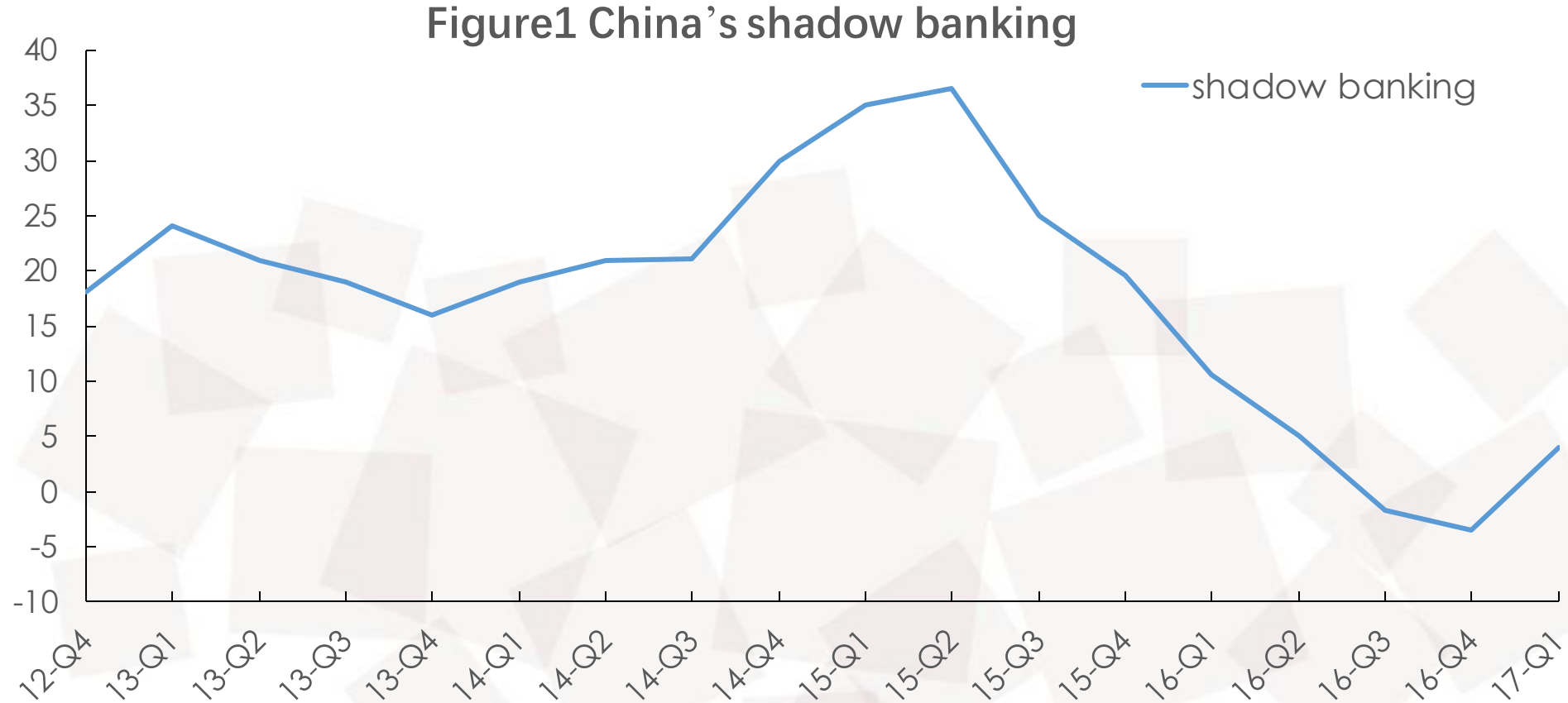
Measurement of China's shadow banking



- Our measurement:

shadow banking = ARI--- standard assets

standard assets: Government bonds and long-term targeted bonds issued by 4AMCs.



- Figure 1 shows China's shadow banking has experienced a rapid growth since the fourth quarter of 2012. Till 2017q1, the scale of shadow banking (ARI) reaches 17 trillion RMB, amount to 7.9% of total bank assets, or 19.8% of non-big-4 bank assets.



- Causes of SB:

1. Kaiji Chen, Jue Ren and Tao zha(2016, 2017) investigate the **nexus of monetary policy and shadow banking**. Tightening monetary policy drives shadow banking up, especially for small banks.

2. Kinda Hachem and Zheng Song(2016) analyze impacts of higher liquidity standards, find out that **high liquidity standards** make small and medium-sized banks develop shadow banking.

- Consequences of SB:

1. Franklin Allen et al(2015) explore firms' motivation in making entrusted loans, and find out the **entrusted loans are substitutions for the official credit**.

2. Hao Wang et al(2015) find out China's shadow banking accelerates interest rate liberalization and improves the social surplus.

- They all use entrusted loans representing SB.

Preliminary research:

By use of ARI, is monetary policy still the driving force for shadow banking?

- we test the impact of **exogenous monetary policy** on shadow banking.
- Data: the banks in our paper are 17 listed banks consist of the Big4 and 13 smaller banks. Quarterly data from 2012q4 to 2017q1(18 quarters).
- Our empirical analysis follows Kashyap and Stein(2000)、Jimenez et al(2014)
- The testing model:

$$\begin{aligned} \Delta \log SB_{it} &= \beta + \beta_1 \Delta m_t + \beta_2 D(big4) + \beta_3 D(small) + \beta_4 \Delta m_t * D(big4) + \beta_5 \Delta m_t * D(small) \\ &+ Control_{ibt} + Control_{imt} + Control_{idt} + \alpha_t + \lambda_i + \varepsilon_{it} \end{aligned}$$



- The growth of M2 is an ideal indicator for monetary policy in China (Chen et al, 2017). Here we use residuals of “Taylor rule” including GDP gap、CPI gap 、bank lending and ARI as an indicator for exogenous monetary policy.
- The exogenous monetary policy $M2^*$ is residual of the following “Taylor rule” regression:

$$m_t = \varphi_{mt}m_{t-1} + \varphi_{yt}y_t^* + \varphi_{\pi t}\pi_t^* + \varphi_{lt}\Delta\log L_t + \varphi_{sbt}\Delta\log SB_t + \varepsilon_t$$

- The residual is denoted by Δm_t in our following empirical analysis

Table 1. Impact of exogenous monetary policy on shadow banking

$\Delta \log SB_{it}$	(1)	(2)	(3)	(4)
Δm_t	-0.30(0.29)	-0.27(0.39)	-0.32(0.35)	-0.23(0.37)
$D(big)$	-1.51(1.20)	-1.47(1.21)	-1.41(1.17)	-1.26(1.29)
$D(small)$	2.27(1.87)	2.21(1.90)	2.16(1.74)	2.02(1.71)
$\Delta m_t * D(Big4)$	0.35(0.29)	0.34(0.32)	0.59(0.48)	0.38(0.31)
$\Delta m_t * D(Small)$	-2.64**(1.19)	-2.36**(1.09)	-2.54**(1.20)	-2.33**(1.05)
<i>Bank CAR</i>		0.44*(0.26)		0.31*(0.17)
<i>Bank NPL</i>		0.81 (1.09)		0.80(1.47)
<i>Bank ROA</i>		1.39(1.57)		1.29(1.52)
$\Delta growth_t$		1.24(1.59)		1.19(1.72)
CPI_t		1.26(1.35)		1.17(1.28)
<i>Real estate boom index</i>		-0.21(0.20)		-0.18(0.26)
<i>Stock returns</i>		3.12(3.07)		3.09(3.11)
<i>Time fixed effects</i>	no	no	yes	yes
<i>Bank fixed effects</i>	no	no	yes	yes
<i>Adjust. R²</i>	0.11	0.16	0.13	0.20
<i>Observations</i>	306	306	306	306

Note: *, ** and *** represent the 10%, 5% and 1% significance level respectively.

- When monetary policy tightens, small banks carry out more shadow banking.

Table 2. Impact of exogenous monetary policy on bank loans

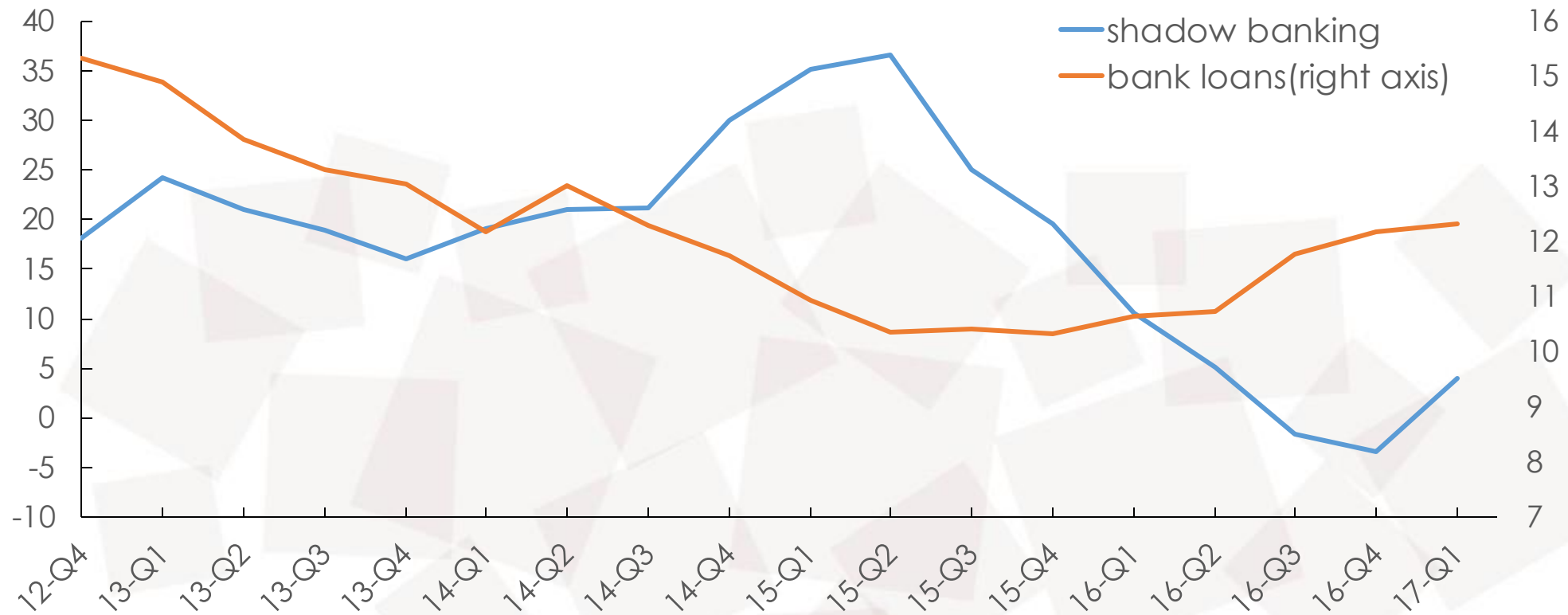
$\Delta \log L_{it}$	(1)	(2)	(3)	(4)
Δm_t	0.09(0.07)	0.08(0.10)	0.08(0.09)	0.07(0.10)
$D(\text{big})$	0.17(0.33)	0.13(0.40)	0.16(0.39)	0.10(0.42)
$D(\text{small})$	0.32(0.35)	0.28(0.37)	0.30(0.38)	0.17(0.3-0)
$\Delta m_t * D(\text{Big4})$	0.21(0.14)	0.19(0.12)	0.19(0.18)	0.18*(0.11)
$\Delta m_t * D(\text{Small})$	0.40(0.27)	0.36*(0.20)	0.37(0.27)	0.34*(0.20)
Bank CAR		-0.05(0.20)		-0.04(0.29)
Bank NPL		0.08(0.21)		0.08(0.28)
Bank ROA		-0.07(0.11)		-0.06(0.14)
Δgrowth_t		0.21(0.30)		0.17(0.29)
CPI_t		0.17(0.20)		0.10(0.09)
Real estate boom index		0.06(0.19)		0.07(0.25)
Stock returns		-0.30(0.24)		-0.28(0.27)
Time fixed effects	no	no	yes	yes
Bank fixed effects	no	no	yes	yes
Adjust. R^2	0.09	0.12	0.09	0.12
Observations	306	306	306	306

Note: *, ** and *** represent the 10%, 5% and 1% significance level respectively.

- When monetary policy tightens, banks reduce loans, especially for small banks.



Figure2 shadow banking and bank loans move in different way



The correlation coefficient between shadow banking and bank loan

All banks	-0.2741
Big 4 banks	0.1943
Small banks	-0.4743

Why shadow banking and bank loan move oppositely?

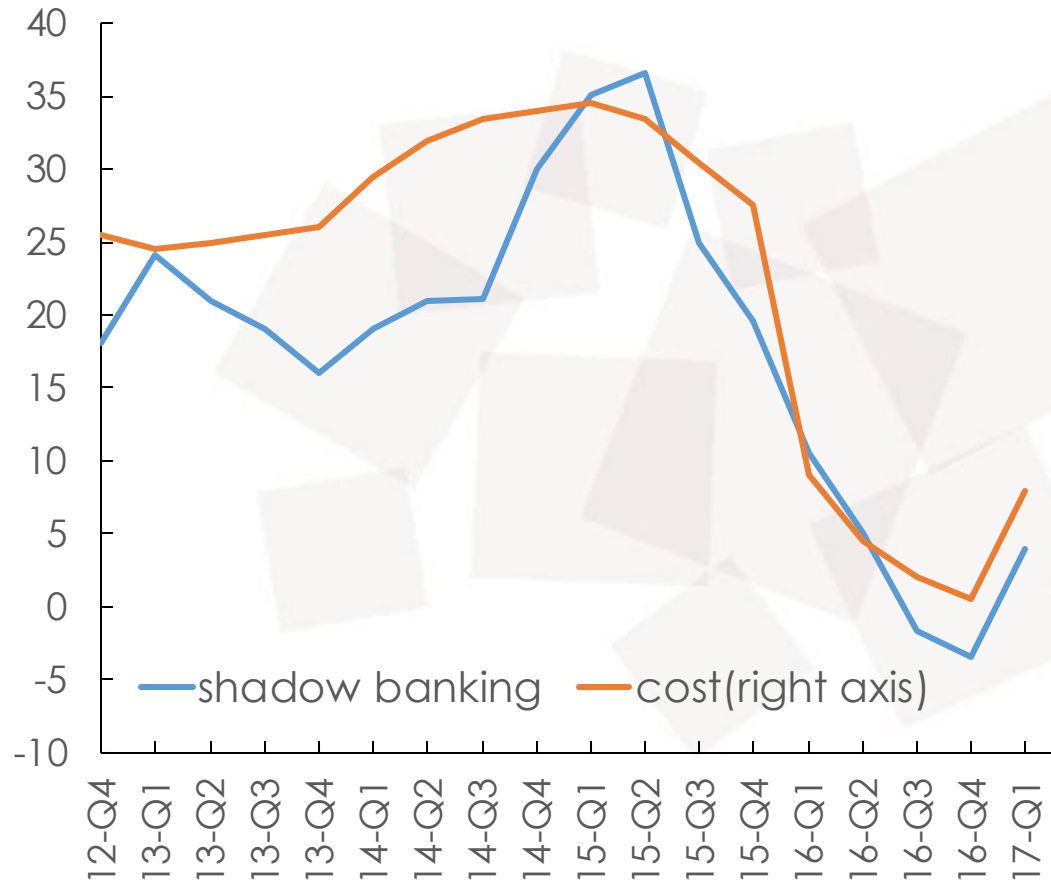


Supply side reasons:

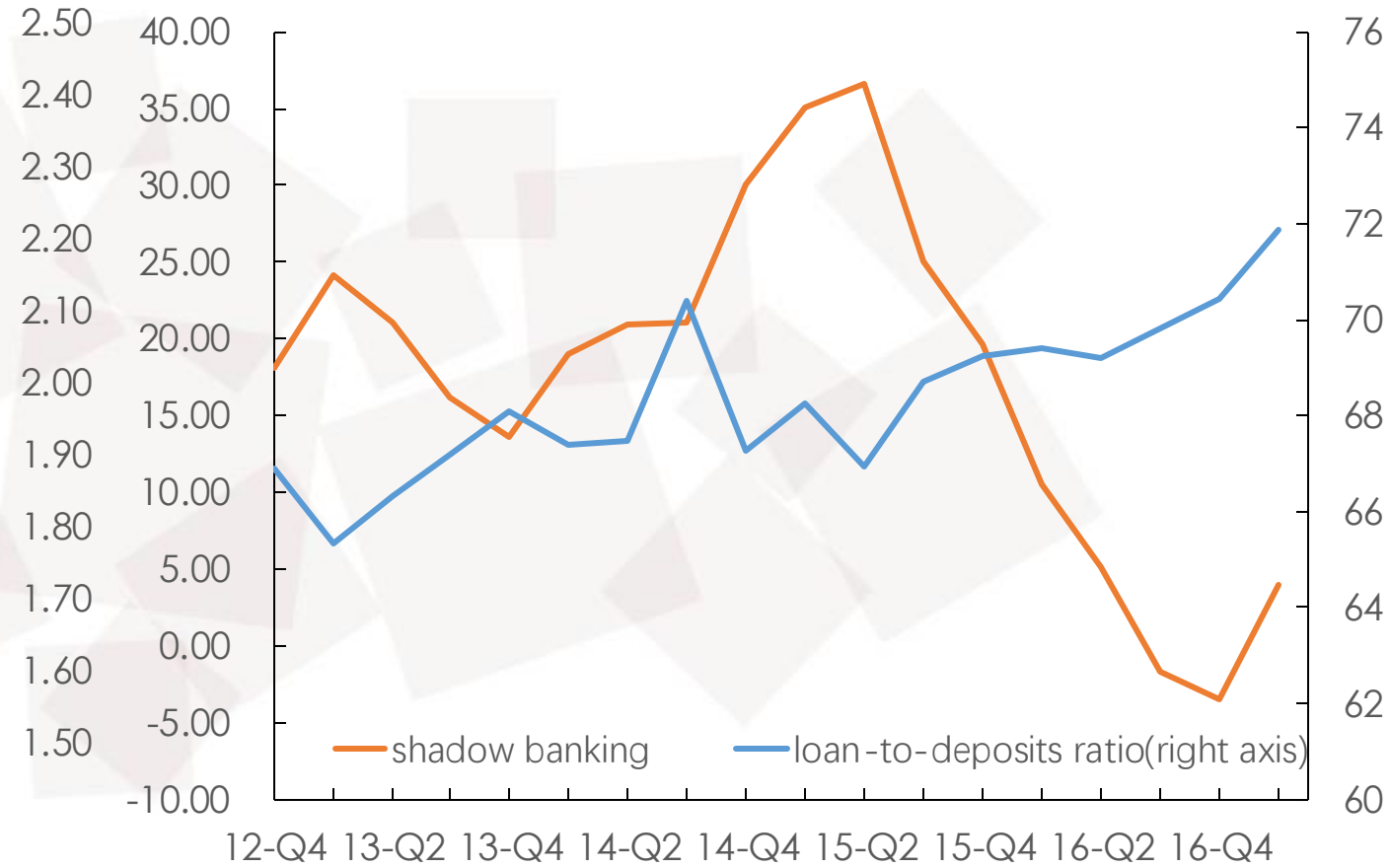
- 1.bank liquidity. Kinda Hachem and Zheng Song(2016).
- 2.money cost. When money cost increases, banks will choose to lend via SB, which could have lower regulation cost and higher gains. Banks invest in higher risk projects to compensate the higher money cost, so doing shadow banking is a natural choice.



shadow banking and deposit rate



shadow banking and LDR





- First, we test the impact of bank's money cost on shadow banking:

$$\begin{aligned} \Delta \log SB_{it} &= \beta + \beta_1 \Delta Cost_t + \beta_2 D(big4) + \beta_3 D(small) + \beta_4 \Delta Cost_t * D(big4) + \beta_5 \Delta Cost_t * D(small) \\ &+ Control_{ibt} + Control_{imt} + Control_{idt} + \alpha_t + \lambda_i + \varepsilon_{it} \end{aligned}$$



- Then, we test the interactions between the exogenous monetary policy and the money cost:

$$\begin{aligned}\Delta \log S_{it} &= \beta + \beta_1 \Delta m_t + \beta_2 \text{Cost}_{it} + \beta_3 \Delta m_t \text{Cost}_{it} \\ &+ \text{Control}_{ibt} + \text{Control}_{imt} + \text{Control}_{idt} + \alpha_t + \lambda_i + \varepsilon_{it}\end{aligned}$$

(The correlation coefficients between Δm_t and cost range from -0.178 to 0.24)

EMPIRICAL RESULTS

Table 3. Impact of deposit rate on shadow banking

- Small banks carry out more shadow banking, while big banks don't care much about SB.
- Small banks with higher deposit rate carry out more shadow banking.
(especially Minsheng, Pufa and Xingye bank)
- Demand side factors are insignificant.

$\Delta \log SB_{it}$	(1)	(2)	(3)	(4)
$\Delta Cost_{it}$	1.46(2.11)	1.32(2.09)	1.35(2.10)	1.27(2.17)
$D(big)$	-1.27(1.18)	-1.15(1.16)	-1.26(1.16)	-1.09(1.13)
$D(small)$	3.37*(2.25)	3.20*(1.67)	3.11*(1.67)	2.69*(1.57)
$\Delta Cost * D(Big4)$	9.51(6.35)	8.62(6.79)	8.83(6.43)	7.14(6.67)
$\Delta Cost * D(Small)$	18.41***(5.89)	16.33***(5.81)	17.62***(5.82)	16.01***(5.78)
<i>Bank CAR</i>		0.45*(0.24)		0.38*(0.22)
<i>Bank NPL</i>		0.83(1.56)		0.79(1.79)
<i>Bank ROA</i>		1.02(0.69)		0.94(0.70)
$\Delta growth_t$		-1.53(0.98)		-1.27(0.81)
CPI_t		1.26(0.91)		1.05(0.76)
<i>Real estate boom index</i>		-0.13(0.17)		-0.11(0.18)
<i>Stock returns</i>		3.11(2.73)		2.64(2.49)
<i>Time fixed effects</i>	no	no	yes	yes
<i>Bank fixed effects</i>	no	no	yes	yes
<i>Adjust. R²</i>	0.19	0.29	0.20	0.30
<i>Observations</i>	306	306	306	306

Note: *, ** and *** represent the 10%, 5% and 1% significance level respectively.

EMPIRICAL RESULTS

Table 4. Interaction of deposit rate and monetary policy on SB

$\Delta \log SB_{it}$	(1)	(2)	(3)	(4)
Δm_t	-0.32(0.21)	-0.31(0.18)	-0.30(0.25)	-0.29(0.19)
$Cost_{it}$	1.37(1.55)	1.22(1.51)	1.26(1.77)	1.01(1.42)
$\Delta m_t * Cost_{it}$	-3.11**(1.53)	-2.78**(1.49)	-3.01*(1.65)	-2.67**(1.39)
Bank CAR		0.50*(0.26)		0.44*(0.24)
Bank NPL		0.83(0.77)		0.79(0.80)
Bank ROA		1.02(1.23)		0.74(0.99)
$\Delta growth_t$		1.24(1.21)		1.20(1.32)
CPI_t		1.30(1.29)		1.17(1.31)
Real estate boom index		-0.20(0.32)		-0.18(0.35)
Stock returns		3.10(3.04)		2.70(2.79)
Time fixed effects	no	no	yes	yes
Bank fixed effects	no	no	yes	yes
Adjust. R ²	0.12	0.14	0.12	0.14
Observations	306	306	306	306

Note: *, ** and *** represent the 10%, 5% and 1% significance level respectively.

- When monetary policy tightens, higher cost banks carry out more shadow banking .

EMPIRICAL RESULTS

Table 5. Impact of deposit rate on bank loans

- When deposit rate rises, Big4 banks increase loans, while small banks decrease loans.

$\Delta \log L_{it}$	(1)	(2)	(3)	(4)
$\Delta Cost$	0.29(0.38)	0.25(0.31)	0.27(0.33)	0.22(0.29)
$D(big)$	0.15(0.23)	0.11(0.18)	0.14(0.26)	0.10(0.11)
$D(small)$	0.29(0.25)	0.24(0.27)	0.27(0.28)	0.26(0.27)
$\Delta Cost_{it} * D(Big4)$	0.38(0.24)	0.36*(0.19)	0.34(0.28)	0.29*(0.17)
$\Delta Cost_{it} * D(Small)$	-1.31*(0.70)	-1.27*(0.70)	-1.30*(0.76)	-1.24*(0.69)
<i>Bank CAR</i>		-0.05(0.22)		-0.04(0.12)
<i>Bank NPL</i>		0.10 (0.24)		0.09(0.08)
<i>Bank ROA</i>		-0.06(0.09)		-0.05(0.09)
$\Delta growth_t$		0.14(0.13)		0.11(0.12)
CPI_t		0.14(0.16)		0.12(0.10)
<i>Real estate boom index</i>		0.05(0.12)		0.04(0.12)
<i>Stock Returns</i>		-0.20(0.17)		-0.14(0.06)
<i>Time fixed effects</i>	no	no	yes	yes
<i>Bank fixed effects</i>	no	no	yes	yes
<i>Adjust. R²</i>	0.12	0.15	0.12	0.17
<i>Observations</i>	306	306	306	306

Note: *, ** and *** represent the 10%, 5% and 1% significance level respectively.

EMPIRICAL RESULTS

Table 6. Interaction of deposit rate and monetary policy on bank loans

$\Delta \log L_{it}$	(1)	(2)	(3)	(4)
Δm_t	0.09(0.18)	0.08(0.31)	0.08(0.27)	0.05(0.18)
$Cost_{it}$	0.23(0.19)	0.15(0.21)	0.17(0.22)	0.12(0.19)
$\Delta m_t * Cost_{it}$	0.40***(0.15)	0.35**(0.15)	0.39**(0.14)	0.34**(0.16)
<i>Bank CAR</i>		-0.06(0.18)		-0.06(0.25)
<i>Bank NPR</i>		0.06(0.19)		0.04(0.19)
<i>Bank ROA</i>		-0.04(0.08)		-0.04(0.11)
$\Delta growth_t$		0.16(0.11)		0.17(0.14)
CPI_t		0.14(0.13)		0.10(0.09)
<i>Real estate boom index</i>		0.05(0.12)		0.04(0.10)
<i>Stock Returns</i>		-0.27(0.17)		-0.24(0.14)
<i>Time fixed effects</i>	no	no	yes	yes
<i>Bank fixed effects</i>	no	no	yes	yes
<i>Adjust. R²</i>	0.12	0.15	0.13	0.16
<i>Observations</i>	306	306	306	306

Note: *, ** and *** represent the 10%, 5% and 1% significance level respectively.

- When monetary policy tightens, higher cost banks carry out less lending business .

Different effect of money cost and monetary policy

The coefficients of money cost and monetary policy

		cost	Δmt
Small banks	SB	16.01*** (5.78)	-2.33** (1.05)
	Loan	-1.24* (0.69)	0.34* (0.20)
Big banks	SB	7.14 (6.67)	0.29* (0.17)
	Loan	0.38 (0.31)	0.18* (0.11)

Table 7. Interaction of synthetic money cost and monetary policy (SB)

Robust test

$\Delta \log SB_{it}$	(1)	(2)	(3)	(4)
Δm_t	-0.29(0.38)	-0.26(0.55)	-0.28(0.49)	-0.24(0.51)
$Cost_{it}$	0.77(0.90)	0.71(1.02)	0.76(1.10)	0.61(0.89)
$\Delta m_t Cost_{it}$	-3.59*(1.97)	-3.43*(2.04)	-3.55*(2.00)	-3.36*(1.99)
<i>Bank CAR</i>		0.43*(0.22)		0.41*(0.24)
<i>Bank NPL</i>		0.79 (0.71)		0.61(0.50)
<i>Bank ROA</i>		0.94(1.09)		0.89(0.92)
$\Delta growth_t$		1.26(1.01)		1.15(0.95)
CPI_t		1.16(0.94)		1.10(1.09)
<i>Real estate boom index</i>		-0.37(0.65)		-0.32(0.57)
<i>Stock returns</i>		2.41(2.09)		2.30(1.61)
<i>Time fixed effects</i>	no	no	yes	yes
<i>Bank fixed effects</i>	no	no	yes	yes
<i>Adjust. R²</i>	0.09	0.10	0.09	0.11
<i>Observations</i>	306	306	306	306

Note: *, ** and *** represent the 10%, 5% and 1% significance level respectively.

- synthetic money cost of banks including deposit rate, interbank rate and central bank loan rate.

Robust test

Table 8. Interaction of synthetic money cost and monetary policy (Loan)

$\Delta \log L_{it}$	(1)	(2)	(3)	(4)
Δm_t	0.17(0.30)	0.14(0.29)	0.16(0.41)	0.12(0.32)
$Cost_{it}$	0.12(0.19)	0.09(0.11)	0.11(0.22)	0.08(0.15)
$\Delta m_t * Cost_{it}$	0.32**(0.14)	0.27*(0.14)	0.30*(0.16)	0.26*(0.15)
Bank CAR		-0.04(0.17)		-0.03(0.14)
Bank NPR		0.05(0.19)		0.04(0.15)
Bank ROA		-0.05(0.09)		-0.03(0.08)
$\Delta growth_t$		0.17(0.12)		0.16(0.12)
CPI_t		0.13(0.10)		0.09(0.08)
Real estate boom index		0.06(0.13)		0.05(0.12)
Stock Returns		-0.25(0.15)		-0.22(0.12)
Time fixed effects	no	no	yes	yes
Bank fixed effects	no	no	yes	yes
Adjust. R^2	0.09	0.11	0.10	0.12
Observations	306	306	306	306

Note: *, ** and *** represent the 10%, 5% and 1% significance level respectively.



- 1, for small banks, increase of money cost will increase shadow banking, and decrease bank loan. Cost constraint plays important role to explain the movement of shadow banking and opposite movement with bank loans.
- 2, monetary policy and money cost jointly affect shadow banking. Cost constraint has more significant effect on shadow banking.
- 3, generally, tightening monetary policy decreases bank loans, while increasing shadow banking, which means monetary policy lose efficiency in this situation.



- Because shadow banking weaken the effect of monetary policy, and make banks misallocate resources, shadow banking should be under control generally.
- In order to constrain shadow banking, monetary policy should cooperate and coordinate with regulation policy.



THANKS!

